

Simphiwe Zuma

Sales Coaching | Sales Leadership | Stakeholder Management



**Position,
Company:**

Consultant, Grand Scale Consultancy

Linkedin:

<https://www.linkedin.com/in/simphiwe-zuma-aga-sa-mba-4aa9875a/>

**Sectors
operated in:**

FMCG, technology

Areas of expertise

- Revenue growth
- Sales coaching
- Personal Development
- Coaching
- Leadership

Services offered

- B2B Sales
- Account Management
- Relationship Management
- Negotiations
- Pricing Strategy
- Networking
- Deal maker – Closing

Bio

Simphiwe is an experienced sales professional and leader. She has worked with clients across Africa including multinationals in the FMCG industry and technology companies. She is passionate about seeing more sales professionals navigate the profess with confidence and success.



**SMME
COMMUNITY**